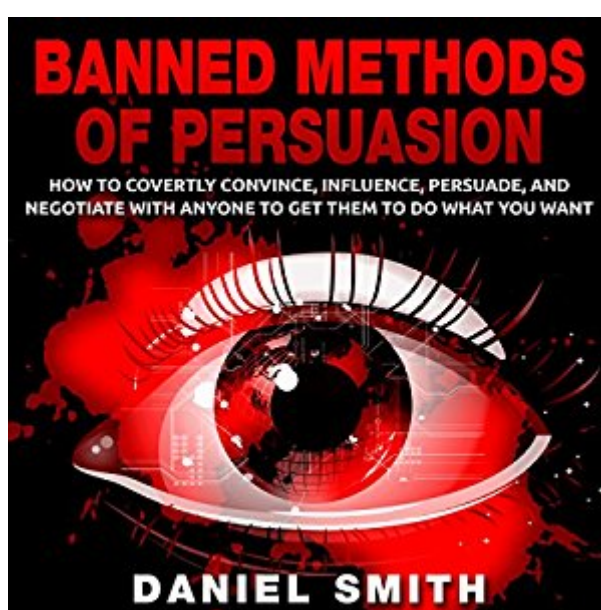


The book was found

Banned Methods Of Persuasion: How To Covertly Convince, Influence, Persuade, And Negotiate With Anyone To Get Them To Do What You Want



Synopsis

It is a question as old as man: How do I get others to do what I want? How do I bend the will of the people around me to the point where it is more in line with my deepest hopes and desires? And most importantly, how do I do it in such a way that no one is even aware that I've done anything at all? Human psychology, empathy, perception, common sense, secrecy, and graft: these are the topics that author Daniel Smith will discuss in his book on persuasion, in which he seeks to answer these and other age-old questions about influencing and persuading others. In his book entitled *Banned Methods of Persuasion*, the author provides an in-depth guide to the many techniques and methods for becoming the grey eminence you were always meant to be. Whether it is high stakes political intrigue, office diplomacy, manipulating those who seek to take advantage of you, or even just getting a date, this book explains critical points of human interaction in easy to understand, casual language. Some of the information found within may be hard to handle - controversial even - but with detailed study of our time-honored methods, even the shiest and most withdrawn person may find themselves in an increasingly powerful social position. Knowledge awaits!

Book Information

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Customer Reviews

I found this book to be both entertaining and informational. I've always had an interest in psychology and this book has inspired me to continue to read more books on persuasion/human behavior. I appreciated the incorporated psychological research with his claims. He provided practical ways in which we can begin using these persuasion tactics in real life. Overall, I really enjoyed this book!

The only thing I didn't like, was the repetitive material in a few of the chapters...besides that I would definitely recommend this book to others.

For far too long in my life I have always felt as if I was "one-down" on everyone else. Often times I knew I was right about something or that my idea was truly a better plan of attack for an issue at work. But never did I have the skills to really persuade those in charge or my peers to follow me instead. I found myself the constant Beta in every situation when I desired to be that alpha, that alpha male. This book has begun to already change me and how I function in life. I have far less fear of failing and more acceptance for my own true faults and shortcomings. By knowing these I have been able to tap into my methods of persuasion and begin to advance my life. I LOVE this book. Thank you Daniel for writing it!!!!

It eludes to the mundane strategic behavior ... Nothing new! It's the 101 to persuasion .. I guess I expected some little nuggets of wisdom ..

it is okay pretty much common sense you should already know this stuff but it helps reinforce what you should know

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